

## At a glance

# Protective® Classic Choice term

Consider this solution for clients who want streamlined, inexpensive protection for a specific period of time with an easy-to-understand policy. Coverage is available for 10-, 15-, 20-, 25- and 30-year periods.

The death benefit is guaranteed for the term period clients select and the premium will remain the same throughout their selected term period. If clients decide to keep their policy after the initial term period ends, the policy premiums will increase annually but the death benefit amount will remain guaranteed.

#### The essentials

Issue ages and underwriting classes	Select Preferred, Preferred, Non-Tobacco, Tobacco  10-year plan: 18-80 (18-75 for tobacco)  15-year plan: 18-75 (18-68 for tobacco)  20-year plan: 18-70 (18-62 for tobacco)	<sup>25</sup> -year plan: 18-60 (18-52 for tobacco) 30-year plan: 18-58 (18-43 for tobacco)			
Minimum face amount	\$100,000				
Face amount bands	The rate per \$1,000 of face amount decreases as cl Band 1: \$100,000-\$249,999 Band 2: \$250,000-\$499,999	ients purchase greater amounts of life insurance. Band 3: \$500,000-\$999,999 Band 4: \$1,000,000+			
	Clients can convert their policy during years 1-5 to the following products:				
	∘ ProClassic Legacy <sup>™</sup> UL ∘ Protective <sup>®</sup> Lifetime Assurance UL	Protective® Strategic Objectives II VUL			
Conversion entions	The following conversion options will be available for all eligible policy years:				
Conversion options	• ProClassic Legacy <sup>5M</sup> UL (for 10-year term: up to 8 years to convert; 15-year term: up to 13 years; and 20-, 25- and 30-year terms: up to 18 years; up to the policy anniversary nearest the insured's 70th birthday.)  Product avaliability may vary at the time of conversion.				
Expiry age	Expiry age Clients may renew the policy to a maximum age of 95.				

### **Policy information**

Annual report	Clients will be sent a personalized report following each policy anniversary showing the status of premium payments.
The policy The policy form, including all endorsements, will provide information regarding benefits provided, premium payments, charges, determination of values, and other provisions and charges.	

#### **Policy lapses**

Grace period

If a client is unable to pay their premium on time, the policy will remain in-force (valid) for a grace period of 31 days.¹ However, if the premium payment is not received by the end of the grace period, the policy will lapse. The policy may be reinstated following the grace period but evidence of insurability is required. All overdue payments must be paid with interest from their due dates to the reinstatement date.

# Additional information on next page.

For Financial Professional Use Only. Not for Use With Consumers.

Protective refers to Protective Life Insurance Company.

<sup>&</sup>lt;sup>1</sup> Grace period is 61 days in California.



#### Options to customize coverage

Availability varies by state. Actual terms and conditions contained in each rider govern all benefits provided. Unless otherwise noted, these optional benefits and riders are available at additional cost. Assumes medical and financial underwriting qualifications at time of initial application.

Accidental death benefit rider	<ul> <li>Provides coverage that pays an additional death benefit, if death results from an accident.</li> <li>Applicants ages 18-60 are eligible for the rider, with coverage and premiums ending at age 65. Additional coverage can range from \$1,000 to \$250,000 up to the face amount of the base policy. Coverage expires at age 65.</li> <li>Maximum substandard rating: Table 4 or \$10 flat extra.</li> </ul>
Children's term life insurance rider	<ul> <li>Provides death benefit protection for all natural, adopted and stepchildren with ages ranging from as young as 15 days old through 18 years old — rather than purchasing individual policies for each child. The rider also covers future children, as young as 15 days old or the adoption date through age 18. Underwriting is required for each child at the time the rider is added to the policy.</li> <li>After the covered children reach age 25, they can maintain life insurance coverage with an evidence-free conversion to a permanent life insurance policy from Protective for up to five times the amount of the Children's Term Life Insurance Rider coverage.</li> <li>Applicants ages 18-64 are eligible for the rider for their children. Coverage expires at the base insured's age of 75.</li> <li>Maximum substandard rating: Table 4 or \$10 flat extra (base insured), Table 2 (child).</li> </ul>
Waiver of premium rider	<ul> <li>Waives premiums if a client becomes disabled. There is a six-month waiting period before the waiver benefit takes effect.</li> <li>Applicants ages 18-55 (not to exceed issue age of base insured) are eligible for the rider. Coverage expires at age 65.</li> <li>Maximum face amount: \$3,000,000.</li> <li>Maximum substandard rating: Table 4 or \$10 flat extra (base insured).</li> </ul>
Terminal illness accelerated death benefit endorsement	<ul> <li>Included in the policy at no extra charge, this benefit can accelerate up to 60% of the policy's death benefit, or \$1 million, whichever is less, when death is expected within six months.</li> <li>While there is no cost for this benefit, the death benefit is reduced by the amount paid plus accumulated interest at a rate specified in the endorsement. In addition, there is an administrative charge at the time a claim is made.</li> </ul>

Protective® is a registered trademark of Protective Life Insurance Company (PLICO). The Protective trademarks, logos and service marks are property of PLICO and are protected by copyright, trademark, and/or other proprietary rights and laws.

Protective Classic Choice (TL-21) is a term life insurance policy issued by PLICO, located in Omaha, NE. Policy form numbers, product features, and availability may vary by state. Consult the policy for benefits, riders, limitations, and exclusions. Subject to underwriting. Up to a two-year contestable and suicide period. Benefits adjusted for misstatements of age or sex. All payments and guarantees are subject to the claims-paying ability of the issuing company.

Protective is a registered trademark and Classic Choice is a trademark of PLICO.

PLAG.2159518 (05.25)

Not FDIC/NCUA Insured	No Bank or Credit Union Guarantee	May Lose Value
Not Insured By Any Federal Government Agency		Not a Deposit